

The Southeast Region September Hybrid Local Challenge **Challenge Dates: June 18th - September 18th**

The purpose of the Local Challenge is to keep UnFranchise® Owners on track to accomplish the tasks and activities necessary to build a successful UnFranchise Business.

The challenges push us out of our comfort zone and bring back the focus on the Basic 5. It is important to remember that purposeful and consistent actions are what bring us closer to our goals and achieving our dreams.

UnFranchise Owners who successfully satisfy the criteria and turn in this completed form **by Saturday, September 18th by 11:59 pm (EST)** to orlandochallenge@gmail.com will be recognized at the September local event. Subject line of email should read, Challenge Submission and your name.

** If you are a new UFO during the Challenge period we will look at the BV generated during your time in the business on a case by case basis.*

Your Name: _____ UFO ID # _____

Email: _____ Phone: _____

Local Area (circle one): Tampa, Orlando, SWFL, Georgia, Carolinas

REQUIREMENTS:

1. BUY ONE, REACH ONE, BRING ONE

Purchase two tickets for the September local seminar, one for you and one for your guest.

Invoice Number # _____

Invoice Number # _____

2. SPONSOR

Personally sponsor one (1) new qualified UnFranchise Owner during the challenge period. New partner must complete the Shopping Annuity Assessment.

Name of newly sponsored _____ **& UFO ID #** _____

OR

Work the ABC Pattern with your team and help a team member sponsor.

Name of team member you worked with _____

Name of newly sponsored _____

3. RETAIL

Generate 1000 BV of MA Exclusive products/services within the challenge period.

BV generated: _____

Attend, host or co-host at least (2) two of the following zoom events during the challenge period.
HBP, Motives, Wellness, TLS, Product Training, Website, Shop.com. Pet Wellness, etc.

Event name: _____ **Date:** _____

Event name: _____ **Date:** _____

OR

Generate 1500 BV of MA Exclusive products/services within the challenge period.

BV generated: _____

4. EVENTS

Attend (2) two Zoom UBP's (ZBP) during the challenge period with a guest for *at least* one.

UBP Speaker: _____ **Date:** _____ **Guest:** _____

UBP Speaker: _____ **Date:** _____

5. ABC PATTERN

Show us your team growth and how much fun you are having! Post pictures of your events to your team's Facebook page as well as the Southeast Regional Facebook page.

(check when complete)

6. SHOPPING ANNUITY

Personally complete the Shopping Annuity Assessment online. The assessment gives us the opportunity recognize additional products that we could be using, falling in love with, and

therefore selling more of! **(check when complete)**